

Patent & Design Attorneys

# STANDARD TERMS OF BUSINESS

from 6 October 2010





















## 1. INTRODUCTION

These terms of business set out some of the obligations we have to you and that you have to us, and form the basis of our relationship unless modified by mutual agreement. If you instruct us following receipt of a copy of these terms, we will treat this as an indication that you accept the terms, and we will accept your instructions on that basis. We may also provide a letter setting out any further terms agreed between us, in which case those terms will take priority. Please note that no change to the terms of our relationship will be valid unless agreed by a partner of our Firm in writing.

#### 2. OBLIGATIONS OF THE FIRM

Our partners, qualified staff and consultants will each comply with the codes of conduct of the professional bodies of which he or she is a member (e.g. Chartered Institute of Patent Attorneys, Institute of Professional Representatives before the European Patent Office).

It is our responsibility to: (a) practise competently, conscientiously and objectively, putting the interests of our clients foremost while observing the law and our duty to any Court or Tribunal; and (b) avoid any conflict of interest.

We will perform the engagement with due skill, care and diligence and acknowledge that we will be liable to you for losses, damages, costs or expenses caused by our negligence or wilful default.

## 3. LIMITED LIABILITY PARTNERSHIP

Snipe Chandrahasen LLP is a Limited Liability Partnership. An LLP is owned by its members, to whom we refer by the traditional name of "partners", but the members are not engaged in a partnership under the Partnership Act 1890. The members are not personally liable for the debts of the LLP. The members act on behalf of the LLP. By accepting these terms of business, you agree not to make any claims against individual members of the LLP or its staff.

We are insured by Pamia Limited, a specialist mutual insurer for patent and trade mark attorneys, in compliance with the requirements of the Chartered Institute of Patent Attorneys and the Intellectual Property Regulation Board. The entire liability of any claim brought against us shall not exceed £1m. These terms of our insurance policy are available on request.

We are not liable, and cannot be considered to be in breach of these terms of business, if events beyond our reasonable control lead to failure to or delay in providing our services.

## 4. INSTRUCTIONS

## 4.1 Our client

Unless otherwise agreed, we will assume that any person within your organisation may instruct us on your behalf, unless they clearly do not have the appropriate authority. Having said that, it is often helpful if you can nominate an individual within your organisation to act as a primary point of contact for us and keep us updated if this changes.

Where more than one party is involved, for example in the case of joint patent applicants, one party should normally be nominated to instruct us on behalf of all the parties. This is because it is necessary for performance of our work that we are able to obtain clear and unambiguous instructions promptly. That one party will be the only party from whom we will take instructions, and we will look to that party in the first instance for payment but each of the other parties will also be responsible for any charges incurred.

# 4.2 Timing and form of instructions

We rely on our clients to give us timely, complete and accurate information and instructions. Instructions should always be given or confirmed in writing in order to avoid any possible misunderstandings. We do not



accept liability for any misunderstanding or misinterpretation of oral instructions arising before written confirmation is received.

Patent Offices often impose time limits and failure to meet these limits can be fatal to the rights concerned. Whilst it is our responsibility to keep you informed of any relevant time limits, we cannot accept any responsibility if you fail to provide us with instructions that are clear, complete and early enough to allow us to act within such official time limits. We will endeavour to inform you of time limits and of actions or instructions that are required and will normally issue reminders regarding deadlines, but we do not undertake to give reminders, incur costs on your behalf, or take other action in the absence of instructions to do so. In this situation, your rights may be lost irrevocably.

If we receive late instructions we may not be able to implement them in time, in which case your rights may again be lost irrevocably. In the event of late instructions or late payments to us, urgency charges may be incurred which we shall have to pass on to you.

# 4.3 Updating information

It is important that you inform us promptly of any change in relation to: (a) any primary contact; (b) your name, address, telephone/fax numbers and e-mail address; or (c) any change of ownership of your patent or other relevant rights. Many such changes have to be officially registered. Please remember that registration of patents, trade marks and design rights can take years and that there may be little activity for long periods followed by a situation which requires immediate action. We cannot accept responsibility for any loss of rights as a consequence of your failure to inform us of such changes.

## 4.4 Mode of communication

We normally communicate with you using any appropriate mode of communication, including mail, facsimile transmission and email, accepting that there are risks associated with each mode of communication. If you object to any particular form of communication, please let us know. Given that e-mails sent over the Internet may lack security and jeopardise confidentiality, we cannot accept responsibility for any corruption in the information communicated to you or its disclosure to other parties as a result of the interception of such communication. Due to the very nature of the Internet, we cannot accept responsibility for non-receipt or late receipt by you of such communications.

We shall be responsible for carrying out regular virus checks; however, we advise you to carry out your own virus checks on any communications (whether in the form of computer disc, e-mail, Internet or otherwise). To the extent that we have fulfilled our obligation above, we cannot accept responsibility (including in negligence) for any viruses that may enter your system or data by these or any other means. Furthermore, whilst we observe reasonable precautions, we regret that we cannot guarantee the security of our IT systems.

# 5. INSTRUCTION OF THIRD PARTIES TO ACT ON YOUR BEHALF

During our work for you we may need to instruct third parties (e.g. foreign attorneys) to act on your behalf. We may instruct such third parties directly on your behalf, or alternatively you may need to sign a power of attorney or similar appointment to engage such third party. Such third parties are not part of this Firm. Whilst we shall endeavour to select third parties we regard as being of good quality, we will not be liable for any default or negligence by such third parties. We shall, of course, monitor such third parties on an ongoing basis to ensure that the required service is provided and that our performance standards are maintained.

# 6. PROFESSIONAL FEES

# 6.1 *Our charges*

Our charges are partly based on the amount of our professional time spent on a matter or an estimate in good faith of how much professional time will have to be spent, although other factors may also be taken into



account. Such factors may include the size and complexity of the matter and the degree of urgency involved. Fixed charges may apply in relation to specific tasks (e.g. the actual filing of a patent application).

Our charges are calculated at the hourly rates which are current when the work is carried out. Please ask us at any time if you would like to be sent details of those rates or other charges.

# 6.2 Payment of expenses

You will be responsible for any expenses we incur on your behalf. These expenses may include Patent Office fees, Counsel's fees, Court fees, the costs of any experts or other agents (including any translators or foreign lawyers). They may also include such items as photocopying costs, couriers, travel and meeting expenses, telephone and fax charges.

Whilst our fixed charges and hourly rates are predictable, you should appreciate that local representatives' charges and official fees are outside our control since they may be changed without notice and (in the case of foreign matters) vary with exchange rate fluctuations.

# 6.3 Payment on account

We may require payment on account, particularly in respect of large items such as charges and expenses to be incurred in foreign filings and actions. When we make such a request, we will usually not carry out any instructed work until the requested payment has cleared into our bank account, so good time should be allowed.

## 6.4 Estimates

If requested, we will try to give estimates of future charges in good faith based on our knowledge at the time. However, as charges may be affected by matters beyond our control and the amount of work involved often cannot be accurately forecast, such estimates will not be binding unless we specifically indicate otherwise.

If during the course of carrying out the work it becomes apparent to us that our actual charges are likely to exceed our estimate, we will try to obtain your permission before exceeding our estimate. If you would like to set an upper limit on the charges which may be incurred without prior reference to you then please let us know.

# 6.5 Invoicing

We would be happy to render invoices to and accept payment from another person nominated by you (for example, another company in the same group). However, please note that ultimate responsibility for making such payment will remain with you.

# 6.6 *Late Payments*

If a requested payment on account is not made or if an invoice remains unpaid for after the payment period on the invoice, we reserve the right to suspend all work on your behalf. This is without prejudice to our right to invoice for work undertaken before such suspension and to take legal action for the payment of our costs. You will be responsible for the consequences of the suspension of work, which may include the irrevocable loss of, or failure to obtain, rights. We reserve the right to charge interest at 4% over the Bank of England base rate on any unpaid balance, such interest accruing on a day-to-day basis.

# 7. FILES

# 7.1 *Ownership of files*

Our files remain our property at all times. If you would like to transfer your work to other professional advisors, we will copy such of the files relating to your work as you request (at your expense) and release the copy file(s) when all our charges have been paid.



# 7.2 Destruction of files

It is our normal practice to destroy our correspondence files, draft documents and other papers when the file is closed, that is more than six years old. Unless you tell us otherwise, we will assume that you are content with this arrangement. Renewals are separate.

#### 8. CONFIDENTIAL INFORMATION

While acting for you, we are likely to receive information which relates to you as our client. We will keep such information confidential, except where disclosure is required by law or regulation, or in other exceptional circumstances. In general, we recommend that you restrict the release of, and maintain strict control over, any information not already in the public domain connected with instructions we receive. We would be happy to advise on the desirability of releasing confidential information to the public in specific cases.

#### 9. DATA PROTECTION

This firm has notified under the Data Protection Act 1998 and will comply with all relevant data protection legislation. By instructing us you are consenting to our use of relevant personal data as appropriate in the course of our professional services, including any transfers of such data outside the European Economic Area and sending you information which we think might be of interest.

#### 10. SEARCHES

Any searches you request may be carried out by us, by Patent Offices or by an independent specialist searching firm. Due to the search limitations and occasional errors in classifications, indices, computer databases and official records, no search can be guaranteed for comprehensiveness or accuracy. We will endeavour to point out any particular limitations when reporting search results and may recommend extending the search.

# 11. INDEMNITY FOR THREAT OF INFRINGEMENT PROCEEDINGS

Before we send any warning on your behalf to a third party, we will ask you to indemnify us against the risks of our being sued for making an unjustified threat of infringement proceedings. The aim of this request is to maintain our objectivity in contentious matters, which would diminish if we were to become a party to any proceedings. We may refuse to act for you if you are not able to provide the requested indemnity.

# 12. CLIENT'S PRIVILEGE

In general, communications between a UK Patent Attorney and his client are privileged under Section 280 of the Copyright, Designs and Patents Act 1988. This means that other people, including the courts, are not entitled to discover the content of such communications where they concern professional advice. However, you should note that there are circumstances in which the privileged status of a letter or other document can be lost. Please let us know if you would like us to give you further information on this area.

#### 13. CONFLICTS OF INTEREST

We cannot act simultaneously for two clients whose interests in the matter on which we are advising conflict, unless (exceptionally) both clients consent to such an arrangement. When potentially taking on a new client, we try to identify conflicts of interest that may preclude us from acting. It is helpful if potential new clients identify to us any firms or companies for whom they believe we will be unable to act without a conflict of interest arising.

Sometimes, conflicts arise later because, for example, our clients acquire new companies or diversify into new areas of business. In such circumstances, we reserve the right to decline to act further, at least in relation to the area of conflict, for one of the clients in question, generally the client with the shorter relationship with us.



Because of obligations of confidentiality it is often not possible for us to identify the other client or the subject matter involved when we advise a client that we can no longer act for them.

## 14. CLIENT CARE AND COMPLAINTS

We value our good relationships with our clients. However, we accept that from time to time, difficulties and misunderstandings may arise. If you have any problems, you should feel free to discuss your concerns with the member of our professional staff dealing with your work or Ben Snipe or Gerard Chandrahasen. If you have a complaint that you wish us to deal with formally, please ask us for a copy of our complaints handling procedure.

The Intellectual Property Regulation Board (IPReg) is responsible for regulating the patent profession, including dealing with complaints of professional misconduct. If we cannot resolve a matter, you may contact IPReg, which will consider your complaint and seek to resolve the issue.

The Legal Ombudsman is responsible for dealing with complaints about quality of service. You may have the right to complain to the Legal Ombudsman at the conclusion of our complaints handling process. You should allow us at least eight weeks to resolve a complaint. The Rules of the Legal Ombudsman provide a right of complaint to all individuals who have engaged our firm. The Legal Ombudsman has also applied to have the jurisdiction to review complaints made by micro enterprises as defined in European Recommendation 2003/361/EC (broadly enterprises with fewer than 10 staff and a turnover or balance sheet value not exceeding €2 million); charities, clubs, associations and societies with annual incomes of less than £1 million, trusts with net asset value less than £1 million and personal representatives or residual beneficiaries of an estate where a person with a complaint died before referring it to the ombudsman scheme. If you would like to find out if you have a right of complaint, you should consult the website of the Legal Ombudsman found at: http://www.legalombudsman.org.uk, or contact the Legal Ombudsman. Generally, a complaint should be brought to the Legal Ombudsman no later than twelve months after the date on which the complaint was first raised or within six months of you receiving a final response from us. Both of these time limit rules should normally be satisfied for the Legal Ombudsman to accept the complaint.

## 15. TERMINATION OF RELATIONSHIP

You may terminate our relationship at any time by writing to us. If there is a good reason which prevents us from continuing to act for you, we may terminate the relationship ourselves by giving you reasonable notice. In either case, if the relationship is terminated we will require you to pay our charges and expenses up to and including the date of such termination.

#### 16. THIRD PARTY RIGHTS

It is not intended that any terms of our relationship shall be enforceable by a third party, whether under the Contracts (Rights of Third Parties) Act 1999 or otherwise.

# 17. GOVERNING LAW AND JURISDICTION

English law shall apply to the construction and interpretation of our relationship and the English courts shall have non-exclusive jurisdiction to resolve any disputes arising in relation to it.